

# The Future of Customer Experience & Marketing CX & CMO Luncheon

# **SPEAKERS**



Michael Bouteneff Former Managing Director, Integrated Marketing



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Rachel Wyatt SVP Customer Experience Signet Jewelers Michelle Crecca SVP Marketing



Fernanda Murphy Global Head of Retail & Payments Marketing, Google Play Google



Violeta Ardeljan VP, Marketing Global Industrial Company



Vanessa Fernandes Chief Digital Experience Officer BNY Mellon



Rachel Wyatt SVP Customer Experience Signet Jewelers

Paige McCrensky VP Marketing Getty Images Inc



Danny Williams CEO Growegy



Clara Luo Marketing Strategy, Senior Manager Deloitte





Eastern Time

Registration

10:00 AM-10:30 AM

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Morning Networking

# **Opening Remarks**

## PANEL Enhance And Optimize The Customer Experience

**CHAIR** 

Michael Bouteneff

Former Managing

Director, Integrated

Marketing

As the world continues to recover from the COVID-19 pandemic, it is crucial for CMOs to prioritize enhancing and optimizing the customer experience. With customers relying heavily on digital channels and remote interactions, the customer experience has become even more critical in driving engagement, loyalty, and ultimately, business growth. CMOs must leverage data analytics, digital technologies, and cross-functional collaboration to develop and execute customer-centric strategies that address evolving customer needs and preferences. By providing a seamless and personalized customer experience across all touchpoints, CMOs can build brand loyalty and trust in a post-pandemic world, driving long-term business success. In today's competitive landscape, the CMOs who successfully prioritize and enhance the customer experience will be the ones who thrive.

Michelle Crecca

SVP Marketing

CBRE

## **KEYNOTE Burdensome Cross-Functional Collaboration Yields** Worse Organizational Outcomes

Cross-functional collaboration is essential for businesses to achieve their goals and drive growth. However, when collaboration is burdensome and poorly managed, it can lead to negative outcomes such as delays, miscommunication, and reduced productivity. This can ultimately harm the organization's bottom line and lead to employee dissatisfaction. To avoid these issues, companies must develop effective collaboration strategies that prioritize clear communication, goal alignment, and a shared vision.

11:00 AM-11:05 AM

11:05 AM-11:50 AM



**Global Industrial** 

Company



SVP Customer Experience **Signet Jewelers** 



11:55 AM-12:30 PM

1:10 PM-1:25 PM

12:30 PM-1:30 PM

1:30 PM-1:45 PM

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# DISRUPTOR Hoping for a Bluebird Isn't a Good Marketing Strategy

We will explore how marketing can make a meaningful impact to sales-led organizations in-quarter and find solutions to achieve your revenue goals. We will also share the best marketing planning practices to provide enough coverage for future quarters. Join this discussion as we tackle strategies to bridge the revenue gap.

# The Importance of the Personal Brand for the C-Suite

Lunch & Networking

Vital to anyone's career is her personal brand. C-level executives often identify their personal brands with their organization. But to adapt to shifts in work environments more is required. A personal brand is comprised of many more parts than our professions. In this microsession you'll learn the elements of an authentic personal brand and quick tips on how to bring it to life.

PANELISTS

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Fernanda Murphy Global Head of Retail & Payments Marketing, Google Play Google

n't a Good Marketing







# PANEL Shifting Customer Behaviors Amplify Uncertainty

1:50 PM-2:35 PM

Rapid advancements in technology and the growing importance of social media have led to significant changes in customer behavior. Customers now expect personalized experiences, instant gratification, and a seamless omnichannel experience. These changes have created new challenges for businesses, as they struggle to keep up with evolving customer demands while also adapting to shifting market conditions. Companies that fail to respond to these changes risk losing market share and falling behind their competitors.

**CHAIR** 



Former Managing Director, Integrated Marketing



Vanessa Fernandes Chief Digital Experience Officer BNY Mellon

### PANELISTS



Paige McCrensky VP Marketing Getty Images Inc



Marketing Strategy, Senior Manager Deloitte

Closing Remarks & Networking

2:35 PM-2:45 PM

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