

AGENDA

The Why, How & What of Customer Data Platform 'Smart Hubs'

CXO Breakfast

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**THE WHY, HOW & WHAT OF CUSTOMER
DATA PLATFORM 'SMART HUBS'**



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Consumers today expect relevant, meaningful, consistent experiences at each and every intersection with a brand. If a buyer

purchases a product via an Instagram ad, they don't want an email days later pushing the same item. They want smart communications, personalized content, speed, and an all-around reliable and cohesive brand experience. The problem is this caliber of experience isn't easy to deliver, often because marketers do not have a centralized data strategy which allows them to see a 360 view of the customer. What's more, marketing technologies address different pieces of the omnichannel puzzle, so stringing solutions together to work as a cohesive, data-driven marketing technology (martech) stack is often a challenge.

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